



THE
OLD
AND
THE
NEW

The
STORY
of a
WONDERFUL
FLOUR MILL

We Guarantee



THE AMERICAN (Midget) Marvel to be made throughout of the best material and in a thorough workmanlike way. That we will replace any part free of charge that shall, in one year from date of purchase, prove defective, either in material or workmanship. That it will make 42 lbs. of good flour out of a bushel of clean wheat grading 58 lbs.

We guarantee you complete satisfaction, and we leave it entirely with you to say whether the American (Midget) Marvel comes up to our description and this guarantee. If for any reason you wish to return the mill during the first 30 days' operation, you can do so, and all the money you have paid to us for the mill will be cheerfully refunded.

**Anglo-American
Mill Company**

by L. Freeman Little, Pres.



28-13
1920' 5⁰⁰



L. FREEMAN LITTLE
President and Founder Anglo American Mill Co.



25 Barrel American (Midget) Marvel

Our standard mill, of which we sell more than any other type. Its efficiency has been proven in every wheat growing state in the United States and every wheat growing country in the world. Its weight is 6,440 lbs.

The Story of a Wonderful Flour Mill

THE
AMERICAN
(MIDGET)
MARVEL



SUMMER 1920

The Anglo-American Mill Co.


INCORPORATED

Paid up Capital \$1,000,000

Assets over \$2 500,000

Owensboro-Kentucky

What They Think of Us at Home



United States National Bank
OF KENTUCKY
CAPITAL \$250,000.00

Owensboro, Ky. February 5th 1919.

TO WHOM IT MAY CONCERN:

The Anglo American Mill Company was organized here about seven years ago to place the American (Midget) Marvel Mill on the market. Altho the Company began in a small way, they are now one of the largest manufacturing institutions in Kentucky, having built up a tremendous business with the merit of their product and the liberal policy they extend to their customers.

We do not hesitate to recommend them as a firm in whom entire confidence may be placed and their financial condition is unquestioned.

Yours very truly,
E. J. Evans
President.

Farmers and Traders Bank
OWENSBORO, KY. Feb. 5, 1919

TO WHOM IT MAY CONCERN:

We take pleasure in stating that the Anglo-American Mill Company is one of our most progressive manufacturing concerns and we regard it as thoroughly reliable in every way. It has been a remarkable success during its seven years of existence and has a financial standing that makes Owensboro proud of being the home for such a concern.

This Company is known all over the nation as the builder of a wonderful short system flour mill.

Very truly yours,
Rowe
President

Central Trust Company
OF OWENSBORO, KY.
PAID UP CAPITAL \$200,000.00

February 5th, 1919

TO WHOM IT MAY CONCERN:

We take pleasure in stating that we regard the Anglo-American Mill Company of this City as a thoroughly reliable concern to do business with and one that is quite progressive in providing their customers with most modern milling machinery.

We know that they discount all their bills for cash and that their dealings with customers generally are quite liberal, as they have a system of following up a customer and taking care that the ordinary interest in his success after he has bought and paid for the machinery they sell.

Their financial standing we consider to be strictly first-class.

Very truly yours,
Samuel A. ...
President

OWENSBORO BANKING COMPANY
INCORPORATED
OWENSBORO, KY. Feb. 5th, 1919.

TO WHOM IT MAY CONCERN:

We regard the Anglo American Mill Company as one of the soundest manufacturing institutions in Kentucky. Their conservative management and national reputation for their liberal policy with their customers, and the general satisfaction of their milling machinery, has placed them in the front rank as the largest builders of flour mills in the country. Their financial condition in unquestioned and the people of Kentucky are proud of their success.

Very truly yours,
W. H. ...

THE FIRST NATIONAL BANK
OWENSBORO, KENTUCKY Feb. 5th, 1919

TO WHOM IT MAY CONCERN:

In referring to the Anglo-American Mill Company as one of the largest manufacturing plants, we do not believe that it adequately conveys the magnitude of this remarkably successful institution.

We believe they are the largest builders of flour mills in the United States, and it is quite natural for the people of Kentucky to be proud of their plant being located here.

Their officers and directors are among the best known men in the State, and their generous business policy has won an enviable reputation among the flour mill operators of the country.

Respectfully,
J. D. Russell
Cashier

National Deposit Bank
Owensboro, Ky. Feb. 5th, 1919

TO WHOM IT MAY CONCERN:

We look upon the Anglo-American Mill Company as one of the most remarkable examples of manufacturing industry in the United States.

The Company was organized about seven years ago and commenced the manufacture of (MIDGET) flour mills, an English invention, in a very modest way. Their rapid growth in all the more admirable for, while developing into one of the largest milling machinery manufacturers in the country, they have had no occasion to resort to high financing methods that are so often woven into the history of large manufacturing institutions.

Personally we attribute their unusual success to the fact that they have combined a new process in their flour mill machinery that has immediately met with favor among flour mill operators throughout the country.

From personal observation, we would not hesitate recommending their mills as one of the soundest investments for a community industry in which any man with average business ability can obtain success.

Very truly yours,
W. H. ...
Cashier

Other Bank references:

Bank of the
Manhattan Company,
New York

Continental and Commercial
National Bank,
of Chicago

A Better Barrel of Flour Cheaper

A Self-Contained Mill

The American (Midget) Marvel Mill is a complete roller flour mill, built in one cast iron frame, driven by one belt. You feed clean wheat into the mill and sack off from the hopper underneath finished flour, bran and shorts. It was invented and designed by Mr. A. R. Tattersall, of London, England, a milling engineer of the widest experience.



Mr. Tattersall is both a miller and milling engineer, being a descendant of a family of well known Yorkshire country millers, and is the fourth generation of millers in his family. He has taken the highest honors in Milling Technology, having been awarded the "1st Prize Honors" and "1st Prize Ordinary" by the City and Guilds of London Institute, and the French Award of Merit for "Break and Reduction Machines." He is today the World's greatest milling engineer.

His Engineering Ability

So it was when he turned his attention to the designing of a self-contained mill, he brought to the task the ripest milling engineering ability. His mill has been a success right from the first one built. The first "Midget" Marvel Mill is in actual daily use, by G. H. Witham at Erpingham Mills, Norwich, England.



MR. A. R. TATTERSALL
Inventor of the
"Midget" Marvel Mill

The "Midget" Marvel meets a widespread demand for a small and self-contained mill that will produce a finished high-grade flour to compete with that made on the latest, most elaborate and costly systems.

One-Fifth Are "Midget" Marvels

That it meets this demand is shown by the fact that one-fifth of all the flour mills in operation in the United States are "Midget" Marvels, and that it is

in operation in every wheat growing country in the world.

Mr. Tattersall's Address On "Attrition, Its Causes and Remedy"

Mr. Tattersall was invited to address the Operative Millers Convention at Kansas City in June, 1913. Unfortunately just a few days before he was to sail from Europe, business interests called him to a distant part of the continent,

Midget Marvel Mill



A Better Barrel of Flour Cheaper

so it was impossible for him to come. However, he sent over his paper on "The Break System," which was read at that Convention.

This paper presented a new phase of the break system to American Millers. It was listened to with interest and received most kindly, but there was general regret that this great milling authority could not be present to deliver the address in person.

So much interest was taken in Mr. Tattersall's 1913 paper that he was invited to address the Operative Millers Convention at Buffalo, N. Y., in 1914. He accepted the invitation and chose for his subject, "Attrition, Its Causes and Remedy." It is hardly necessary that we make comment on that paper. Mr. Tattersall's advanced and almost revolutionary ideas brought forth many comments, but he so intrenched and defended his position that the milling fraternity has been forced to concede his arguments. Lack of space makes publication of the paper impossible. It was published in the convention numbers of the leading milling journals.

From the Beginning

Ever since the coming of the roller process system it has been the dream of the milling engineers to construct a mill that would combine all of the machines necessary for the making of the best flour into one self-contained mill.

The "Midget" Marvel Mill has not only revolutionized the milling business in this country, but it has engaged the attention of our greatest milling engineers, mill building companies, etc., who have striven in vain to invent or construct a self-contained, or so-called concentrated mill that would compete with the quality of flour it makes, but the "Midget" Marvel is so perfect in its making of flour, in its mechanism, and in its durability, that none have ever approached it.

Imitators Failed

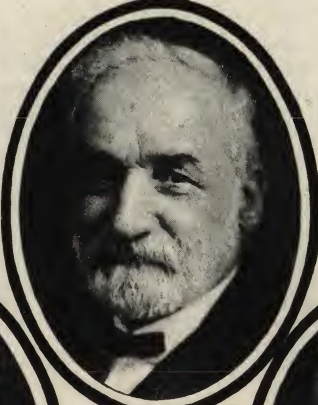
Those who have attempted to build self-contained mills have come so far short of the perfection and the flour-making merits of the "Midget" Marvel that their efforts were short-lived. **Watch out for anything of this sort.** Remember that a successful self-contained mill must not be simply a shortening of the present long system process, but must be constructed along original lines and must make superior flour and the best yield at the lowest cost.

Recent Failures


The recent failure of a widely advertised condensed mill is well remembered by millers in general. A few of them were sold and their failure caused the loss of many thousands of dollars, not only to the manufacturers, but to those who invested in them and endeavored to operate them.

Midget Marvel Mill


The Directors of the Anglo-American Mill Co.



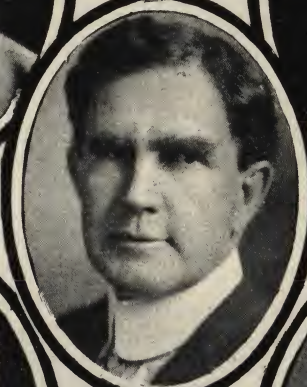
C. A. Rogers




W. L. Reno




Lawson Reno
Vice. President



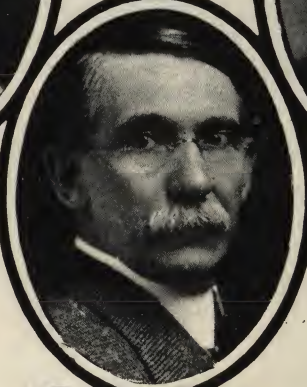
C. F. Little
President



Chas. W. Folds



Colonel
J. W. McCulloch



R. S. Hughes



A Better Barrel of Flour Cheaper

Entirely New System

Having the history of all the self-contained or concentrated mill failures before him, and knowing the uselessness of attempting to concentrate the present roller system, Mr. Tattersall, the inventor of the "Midget" Marvel Mill, started out on different lines, and he has succeeded in giving to flour milling not only a new mill but an entirely new milling system, and the only successful self-contained mill ever built.

Designed With Care

In the designing of this mill, great care has been taken to produce a machine which would not only make the highest grade flour, but one which would in itself represent a low first cost, low cost of operation, and a machine of long life. These three qualities have been combined in the "Midget" Marvel self-contained mill.

The Story of a Wonderful Flour Mill

—By L. Freeman Little

While waiting for a train one day at a little station some thirty miles out of London, England, in 1909, I happened to notice a flour mill just across the way.

At that time I was traveling in the interest of the Alsop Electrical Flour Bleaching Process. Every miller was a prospect, so I thought I would see if I could interest him.

Much to my surprise I found him operating a "Midget" Marvel Mill, in which the noted English inventor and milling engineer, Mr. A. R. Tattersall, had tried hard to interest me about a year previous.

In my rounds over the continent, calling on the leading millers, I had met Mr. Tattersall. Like myself, he made headquarters in London where I had organized the Alsop Flour Process, Ltd., for the exploitation of the Electrical Flour Bleaching Process of my friend, Mr. J. N. Alsop. This English Company, by the way, sold the process all over the world, except in the United States, Canada and Mexico. In my visits to the millers and milling engineers I naturally came to know more about mills and milling. I was frequently brought into close contact with Mr. Tattersall and came to know him quite well.

Tattersall's Persistency

Seeing that I was deeply concerned in milling he endeavored to get me interested in his newly invented self-contained mill—the "Midget" Marvel, as he called it—which, he declared, would revolutionize the milling business in the United States, as it was doing in Europe.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

He Insisted

That his new invention was an absolute necessity as an economic proposition in Europe, and he thought it would be in equally as great demand in the United States. Not only would it make as fine flour as any long roller process mill, but would make a "Better Barrel of Flour Cheaper," take up less space, require less power, less attention and less labor to operate, thereby making it a big profit earner for its owner.



Although I was devoting most of my time and attention to flour, Mr. Tattersall's arguments were so plausible, forceful and convincing, that I discussed it with my milling friends, among whom was Col. Mark Mayhew, an exceptionally fine miller, who was proprietor of the Battersea Mills, of London—the first in Europe to install our bleaching process—mills, which, by the way, had a capacity of 1200 barrels daily.

I told him how deeply Mr. Tattersall had interested me in his newly invented self-contained mill, and described it just as Mr. Tattersall had described it to me.

English-like, Col. Mayhew listened very attentively, but when I had finished, he merely smiled and said:

"There's nothing in it. It's impossible to make the best flour on such a short process as that."

Having the utmost confidence in his judgment, I, for the time, dismissed the idea of looking further into this invention.

Mr. Tattersall, however, continued to talk to me about it, and it was, therefore a pleasant surprise that day to find that the little mill across from the depot was a "Midget" Marvel and I could, for the first time, see one in actual operation.

I made the closest possible investigation of both the mill and its product. And, having plenty of time before my train arrived, I tested the flour and found it equal to any I had ever seen anywhere. I examined the offal and it was clean. I talked with the owner, whom I found to be the rarest of all men—an enthusiastic Englishman!

Proud of His "Midget"

He certainly was proud of his "Midget" Marvel Mill, just as are many hundreds in this country today. When asked about what sort of trade he had on his flour, he said:

"I am selling all I can make. I haven't any trouble meeting the competition of the larger mills."

I returned to London feeling convinced that there must be something after all in Mr. Tattersall's new mill, notwithstanding the honest criticism of my good friend, Col. Mayhew.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

The very next day, I arranged an appointment with Mr. Tattersall and got a list of the mills he had installed.

After visiting several of them, I made a trip up to the factory at Towcester. These investigations convinced me that the "Midget" Marvel was all that was claimed for it and that it was greatly needed in the United States, particularly in small towns, where the highest grade flour is demanded but where there was not enough local trade to support a big mill—just the mill to solve the community mill problem—the mill for the man of moderate means to make good money with as well as good flour.

I Secured Exclusive Rights

I, therefore, at once began to negotiate with Mr. Tattersall for the exclusive rights to manufacture and sell the "Midget" Marvel in America.

But I didn't find him quite so keen to make an American connection, then, as he once had been. He, himself, had just awakened to its great possibilities as a world-wide necessity.

He had established such a reputation with it that it had attracted the attention of His Majesty, the King of England, who was so convinced as to its practicability and economic features that he ordered two of them,—for his estate, the Duchy of Cornwall, where they are operating today.

By this time the mills had also found their way into France, Spain, and Italy, where a number had been installed by the governments of these respective countries.

For awhile it seemed as if Mr. Tattersall and I could not get together at all. But, after a series of conferences, we came to terms, and as soon as possible, I resigned my position, closed up my business affairs in England and sailed for America.

The Anglo-American Mill Co., at Owensboro, Ky., and its flour mill machinery manufacturing plant, the largest in America are the results.

My Return To America

Upon my return I expected some assistance from a wealthy Owensboro friend,—a man of considerable influence and business sagacity, who had been to Europe on a short visit with his family. He had seen several "Midget" Marvel Mills in operation and was very enthusiastic.

Previous to my reaching home he had talked with several of his old-time miller friends, who, like Col. Mayhew, had declared that a mill built along such lines could never be a success. They advised him to leave it alone, which he finally did.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

This upset my plans. But I decided to go ahead anyway. I knew that when the people once saw what the "Midget" Marvel would do, my success would be instant.



First Mill Ordered

So, in the latter part of the Spring of 1910, I cabled Mr. Tattersall to ship me a mill, and ship it in a hurry. He sent it by express, over 6,000 lbs., the largest piece of express matter that ever came to Kentucky. It arrived in about 4 weeks' time, and within a week it was making flour in a long system mill in Owensboro and making better flour than that mill ever made before.



Mayhew Milling Company
Owensboro, Ky.

The First "Midget" Marvel

This first installation proved such a decided success that in June the Anglo-American Mill Company was organized. To interest our local capitalists in the enterprise was difficult.

Despite seeing for themselves just what it was doing, they did what my wealthy Owensboro friend had done,—went and talked to old long system millers, everyone of whom discouraged any investment in such a proposition.

We managed, however, to get sufficient money together to order half a dozen mills from the English factory and to advertise it a little to the American people.

Our First Sale

Within a few weeks we made our first sale right here in Kentucky to Mr. J. A. Shaver, of Greenville, formerly sheriff of Muhlenburg County.

He bought the mill against the advice of his friends who had talked with long system millers about it.

And here's what Mr. Shaver has to say about it now:

"I bought the mill on credit and paid for it out of the first year's profits,



Exchange Milling Company
Sturgis, Ky.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

besides making a good living out of it at the same time. Have made good money out of it ever since."

We shortly afterwards made another sale to the Exchange Milling Co., Sturgis, Ky., whose proprietors, Wallace & Wynns, have just written us that, after keeping a strict account of their run for seven months, they have cleared \$4,628 with the 25 barrel "Midget" Marvel.

The First Year

We sold only eleven the first year, as against nearly 400 within the last twelve months. Those eleven were enough to keep up our enthusiasm and prove to us that the "Midget" Marvel was just the mill wanted and needed in America.

Since the first year our business has grown by leaps and bounds and we are selling more mills than all other American mill builders combined.

But Fate plays many tricks.

And one of the most curious it ever played is that my good friend, Col. Mark Mayhew, who, through his honest criticism of the "Midget" Marvel kept me from going into the business one year before I did, has since come to the United States and built and established two American "Midget" Marvel Mills under the name of The Mayhew Milling Co.

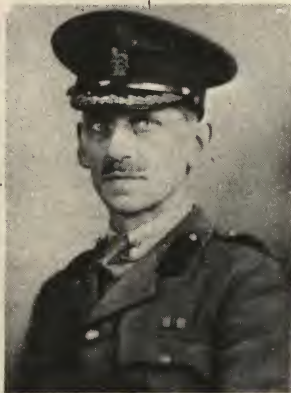
Col. Mayhew Admits Mistake

Col. Mayhew has since declared that his preconceived opinions regarding this little mill wonder were entirely wrong. He at once bought his first American (Midget) Marvel, and it was followed in less than a year by a second one.

"I am able now," says he, "to make better flour with my American (Midget) Marvel Mills than I was ever able to make on my 1200 barrel mill in London. I used to actually wear out my flour, as it was three-quarters of an hour from the time the wheat first hit the rolls until it was into the flour sack. While now from wheat to flour it takes only three-quarters of a minute!"

When War Broke

(When the war broke out in 1914, Col. Mayhew heard the call of his country. He at once sold his two mills and returned to England and offered his services to his King. He was commissioned and fought at the historic battle of Ypres. Shortly



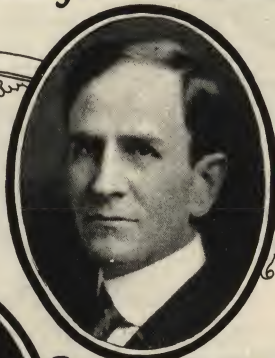
COL. MARK MAYHEW
Milling Adviser in our Service
Dept

Midget Marvel Mill

Men who help guide you to success with the American Midget Marvel Mill



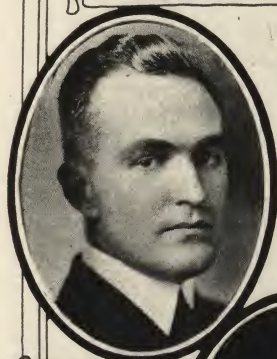
A. U. Allen
Treasurer



J. C. Campbell
Mgr. Sales & Production



B. E. Munson
Secretary



Stanhope Little
Asst. Sales Mgr.



J. M. Burr
Chief Engineer
Milling Dept.



Edward Pickett
Head of
Service Dept.



H. S. Collins
Assistant
Sales Mgr.



J. W. McCulloch Jr.
Advertising Mgr.



C. T. Sutton
Asst. Sales Manager



Stuart Gant
Asst. Sales Manager



A Better Barrel of Flour Cheaper

afterwards, the War Office recalled him to London and put him in charge of furnishing the flour for the British Army.)

I do not blame a long-system miller who condemns the American (Midget) Marvel on theory. I know that everyone who knows long system milling and does not fully understand the American (Midget) Marvel's merits is honest in his criticism just as was Col. Mayhew and other long system millers.

Experience Taught Me

But experience has taught me that whenever a long system miller sees the American (Midget) Marvel in operation, he is just as astonished at the results compared with the long system process as Col. Mayhew.

Time and experience have proven to me that I couldn't have gone into a more satisfactory business. You know when you are selling something with which your customers are delighted and are continually telling of their delight, there is a greater pleasure in your business than any large profits can bring.

Every Owner a Booster

All over the United States we have started men into the profitable business of making flour on the American (Midget) Marvel and, today, they are on the road to independence. It is the success of our thousands of customers throughout the country that accounts for the phenomenal popularity of the American (Midget) Marvel flour—every owner is a booster for it.

Knew Nothing of Milling

For an instance, there is Mr. C. E. Larson, of Agenda, Kansas. He didn't know anything about milling flour five years



Agenda (Kans.) Roller Mills

ago. When he got enough money together to make a first payment, he bought a 25 barrel American (Midget) Marvel. On account of his not knowing anything about the milling business, his friends, naturally, predicted failure. But Mr. Larson had been so inspired by the money-making possibilities of

making flour with the American (Midget) Marvel Mill that he went right ahead and he has made good from the start. In a letter April 4, 1915, he wrote us as follows:

Midget Marvel Mill

A Better Barrel of Flour Cheaper

"Just sold 3,325 sacks of flour at a profit of \$666 over and above running expenses. Now, this looks mighty big for a 25 barrel Mill. But we invite anyone to investigate our books. They will show this to be correct. Have been running my mill for almost five years and my business has grown so that I have now increased my capacity to a 50 barrel American (Midget) Marvel Mill. Am willing to answer any question for anybody who wants to investigate."



Owens 4 "Midget" Marvels

Mr. W. T. Dunwody, Jasper, Tenn., started in this business with a 25 barrel mill only four years ago and did so well with it that he is now the owner of three 50 barrel American (Midget) Marvels, one at Jasper, one at Huntland, and the other at Whitwell, Tenn. and he has, as this catalogue goes to press just purchased another 50 barrel "Midget" Marvel.

"From Missouri"

Gifford Bros., out in Kansas, ought to have been the first in the United States to get to making American (Midget) Marvel flour. They heard of the mill before I brought it over here and had corresponded with Mr. Tattersall. While their postoffice is in Kansas, they are really "from Missouri" and it took us three years to "show" them.

They were successful coal and grain dealers and did not intend to put in a business that would cause them to lose money and make them the "laughing stock" of their community. Finally, through hundreds of testimonials from satisfied users all over the United States, they bought an American (Midget) Marvel and they emphatically declare it to be the best investment they ever made. One of the sales the second year of our business career was rather interesting.

Blew Into Our Office

Along in the first winter a very "breezy" gentleman, and he proved to be a good miller, "blew into" our office and announced that he was going to put in a 25 barrel Mill. In fact, said he already had his plans and was on his way to a certain mill building firm to give them his order. However, he had seen one of our ads and read the wonderful things we claimed for the American (Midget) Marvel flour. But he didn't believe the mill could do what we said it would do. "I've got an open mind,



Gifford Bros. Mill
Jamestown, Kans.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

though," said he, "and can be shown, so now show me. I'm ready to buy a mill."

We told him he was just the kind of man we were looking for and without further words we took him down to our show plant here and weighed out five bushels of wheat, started up the mill and let him grind it himself. We then weighed up the product and showed him what he had done. He was astonished when he saw the quality of the flour and at once admitted that he had been shown sufficiently.

"I never believed," said he, "that anyone could do with it what you claimed, but I know now that the mill is doing all you claim for it and I want one and am ready to give you the contract right now."

A Quick Sale Made

We went back to the office and the contract was soon signed up.

That man was Anson E. Wolcott, of Mt. Clemens, Mich., who has been running his American (Midget) Marvel for the last eight years.

And here is what he has to say about it:

"I wish not only to say that your American (Midget) Marvel Mill will do all you claim for it, but I believe it will do more. No maker of flour mill machinery can come within gunshot of the class of work done by this little wonder. The flour is far better than I

could make on a five-stand sifter mill which I built and operated for 12 years in this city."

The Kellogg Food Co., Battle Creek, Mich., the largest manufacturers of absolutely pure food products in the United States, is another enthusiastic user of the American (Midget) Marvel Mills, and testifies that the flour from the American (Midget) Marvel gives them more gluten than any flour they ever ground on their long system mill which they had previous to the installation of the American (Midget) Marvel. They have just published a book, entitled "Healthful Living;" on page 9 is an illustration of their 50 barrel



Anson E. Wolcott Milling Company
Mt. Clemens, Mich.



Kellogg Food Company
Battle Creek, Mich.

Midget Marvel Mill



Assembling Dept.

There are always from Eighteen to Twenty-four Mills being Assembled at the same time on this floor



A Better Barrel of Flour Cheaper

American (Midget) Marvel on which they mill their health flour. This book can be had free of charge by writing to The Kellogg Food Co., Battle Creek, Mich. The United States Government has purchased an American (Midget) Marvel Mill for their Indian Reservation at Owyhee, Nevada.

However, none of these appeal to me nearly so much as those men who used to operate long system mills, who know good flour and are now operating American (Midget) Marvels. They are men who know. They have tried to make the best flour with the other system, they know its weaknesses, and the fact that they have now turned to the American (Midget) Marvel and are the greatest boosters we have, to me seems the most convincing proof of all.

Long System Millers

There are so many of these that it is difficult to know which ones to name. But I might mention these, however: F. S. Boyll & Son, Hutsonville, Ill.; Howell & Son, Trenton, New Jersey, who have bought two; J. H. Keller, Fishers Hill, Va.; Meisenhelder Bros., Palestine, Ill.; Morgantown Milling Co., Morgantown, Ky.; D. K. Crouch, Queene Anne, Md.; Summit Milling Co., Gaithersburg, Md., who also have bought two.

I could give you hundreds of enthusiastic letters if there were room to print them.

A Proven Success

Nothing but highest praise, stories of success and satisfaction come from every quarter.

We have tried to establish a favorable reputation, and if the reports of our customers are to be credited, we have been successful. This is due to the fact that the American (Midget) Marvel has proven its worth on all kinds of wheat, both hard and soft, as a perfect flour maker as well as a money maker.

There is still another reason; it is our policy to treat our customers just exactly as we would want to be treated ourselves.

We have surrounded ourselves with the best skilled millwrights—men who know flour mills and milling—men who advise with our customers as to the making of the best flour and feed—their knowledge, their experience and their services are always at the command of our customers.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

Personnel of Our Company

Our company is made up of men of the highest standing in the business, financial and professional world—men who do things, men who believe in a square deal, men who believe in the American (Midget) Marvel Mill as one of the very best investments that you can make for a like sum of money. They are men who want you to be satisfied and will not be satisfied until you are. They want every American (Midget) Marvel owner to be a living testimonial to our right treatment. Ask Bradstreet's or Dun's Commercial Agencies or write any bank or trust company in Owensboro regarding them, or regarding us.



Our Directors

L. Freeman Little, Pres. Anglo-American Mill Co., Owensboro, Ky.

Lawson Reno, Chairman of the Board of Directors, Central Trust Co., Owensboro, Ky.

W. L. Reno, President, Central Trust Co., Owensboro, Ky.

Col. J. W. McCulloch, President of the Quenelda Graphite Corp., Louisville, Ky.

R. S. Hughes, Pres. National Deposit Bank, Owensboro, Ky.

Chas. W. Folds of Hathaway-Smith-Folds & Co., Commercial Bankers of Chicago.

C. A. Rogers, Pres. Rogers-Siler Wholesale Grocery Co., Owensboro, Ky.

Satisfaction Our First Aim

We want every customer to be fully satisfied, not only as to the quality of the American (Midget) Marvel flour and the merits of the mill—and that it is everything that we claim for it, and more—but to feel perfectly satisfied that, we, ourselves, will do everything we say—everything in the way of co-operating with the customer in starting right both as to the operating of the mill and the marketing of its products.

There is more I would like to say—more that I could say. But I believe that when you have read the following pages carefully—and I hope you will—that you will want an American (Midget) Marvel Flour Milling Business.

Most cordially,

President.

Anglo-American Mill Co., Inc.,
Owensboro, Ky.



A Better Barrel of Flour Cheaper

The Difference in Mills

Most any kind of a mill, even a coffee mill, will make a small amount of good flour. All you have to do is to grind the wheat up and sift the ground product through very fine silks, and you will get a certain amount of good flour.

But as a money making proposition commercial milling is the making of the largest amount of high grade flour that can be milled out of a bushel of wheat. In other words, the two things necessary in any successful money making flour mill are quality and yield.

Highest Yield

The mill that will make a high grade of flour, but will not make enough of it out of each bushel of wheat, cannot be run profitably. And on the other hand, the mill that will make a high yield of flour, but of a poor grade, will not pay, because the public will buy such flour only once. So it follows that the only mill to give the owner the profit he has a right to expect, is the one which will give the highest yield of good flour.

Many mills have been put on the market which have lacked one of these essentials. They usually will make a certain amount of good flour, but do not make the necessary yield; that is, a sufficient amount of good flour out of a bushel of wheat to compete with other good mills. The Midget Marvel does both these things.

Forced Competition

The long system miller, in order to get a large amount of good flour, has had to put in more rolls and more sifters. Whenever competition has become a little more keen, he has had to add a few more stands of rolls and a few more sifters, in order to give him a further extraction. He has not wanted to add these machines, but competition has forced him to do so, until now the long system miller's building is crowded with machinery from basement to garret. Competition has compelled him, year by year, to add more and more machinery to his already congested plant.

Second and Low Grades

The long system miller has been forced to mill his wheat over and over, until finally he is, in many instances, only able to produce his high grade flour after milling most of the life out of it and having made a considerable percentage of second and low grade flour.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

Make No Low Grade

Why, then, make low grade flour which sells at a low price—which sells at such low price there is no profit in it. The Midget Marvel is the only roller flour mill that will make straight grade flour which will sell in the market against the standard patents.

The Midget Marvel is the only flour mill that can do this, and it does this because it does not make the quantity of bran dust and attrition flour that makes low grade flour in other roller mills.



The Reasons for These Are



First: The scalper underneath the first break rolls which separates the pure first break flour from the impure bran



Second: Our improved patented purifying second break reel prevents more bran dust and attrition flour in that reel.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

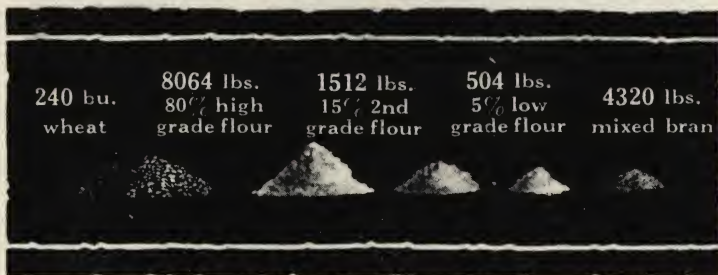
Third: We avoid another certain way of making bran dust and attrition flour, by having a positive differential between both the corrugated and smooth rolls. In each set of rolls there is a fast and slow roll. The corrugated rolls have a much greater difference in speed between the fast and slow rolls—a differential we have proven out in 2,000 mills. We know it is as near correct as it is humanly possible to make it. So, in order to always maintain this correct differential we have adopted the only sure means, that is gears. The differential on our rolls is secured by strong heavy gears which make the differential always certain and positive. It would have been much cheaper for us to have used belts, but they are always a source of slippage and an incorrect differential results, and this produces bran dust and attrition flour, which means low grade flour.

These gears are held up to their work by very strong bearings. Note their sturdy strength as shown on page 27. We do not use either roller or ball bearings, for they have not been found practical; most millers that have tried them have discarded their use.

Impossible

It does not take a very strong argument to point out that a man with a small long system mill making three grades of flour is trying to do almost the impossible, and is practically lost before he starts:

He is Doing This

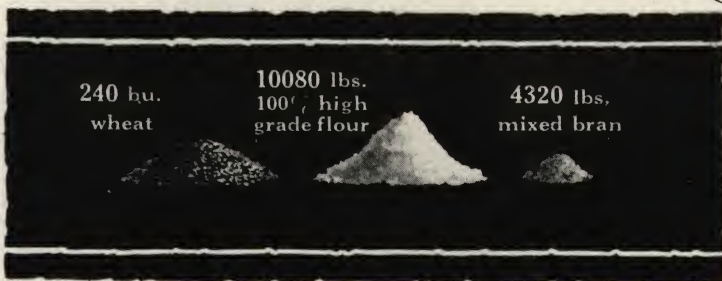


The above are the products from a good long system mill.
 You have 8064 lbs. of patent to sell at the high price.
 You have 1512 lbs. of 2nd grade to sell at the middle price.
 You have 504 lbs. of low grade to sell at the low price.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

His Midget Marvel Competitor
is Doing This



The above are the products of an American (Midget) Marvel Mill.
You have 10,080 lbs. of high-grade flour to sell at the high price.
You have no second or low grade to cut your profits.

Difference in Profit Between Long System Mill and Midget Marvel Mill

Long System Mill		
8064 lbs. 80 p.c. patent at \$12.20 per bbl.....		\$501.58
1512 lbs. 15 p.c. 2d grade, 11.00 per bbl.....		92.23
504 lbs. 5 p.c. low grade, 62.00 per ton.....		15.62
4320 lbs. Mixed Bran at 44.00 per ton.....		95.04
Total product sells for.....		\$704.47
Midget Marvel Mill		
10080 lbs. high grade at \$12.20 per bbl.....		\$626.97
4320 lbs. Mixed Bran at 44.00 per ton.....		95.04
Total product sells for.....		\$722.01
Total product of Long System Mill sells for.....		704.47
Additional daily profit a Midget Marvel makes.....		\$ 17.54

Small Long System Mills Not a Factor

We do not believe there is any section of the country that is without a number of deserted small long system mills that are out of business. The millers who tried to make a success of these small long system plants were in competition with the biggest long system mills. This being true, then the big mills in Minneapolis, Kansas City, Buffalo and other points throughout the States are the ones that have made difficult the success of the small long system mill owner, because he tried to accomplish the same thing with the same kind of machinery but with a very inferior equipment. The small miller, with his limited capacity, was not justified in having all the equipment necessary to give him a complete long system mill, nor did his capacity justify him in employing the skilled operator necessary to scientifically operate his machinery, which is essential in such a complicated long process.

American (Midget) Marvel Mill owners are making a success—not by using a smaller amount of the same equipment used by big long system mills, but by a different process of milling in a sure, safe and sane way. Our short, self-

Midget Marvel Mill



A Better Barrel of Flour Cheaper

contained, patented process gives the necessary economy in operation and retains that superior quality and flavor of the flour, with a maximum yield from every bushel of wheat.

Repeat Orders

Over 100 American (Midget) Marvel Mill owners have purchased two or more mills, the second one only after they had first tried out the American (Midget) Marvel as a money maker.

Competition With "Midget" Marvel

The American (Midget) Marvel Mill owner has no fear of competition with the big flour mills. The flour that a "Midget" Marvel Mill owner produces is a better quality and has an individual flavor that satisfies; it will produce more loaves of bread per barrel and a larger loaf that retains its moisture. It requires less shortening and keeps longer.

A thoroughly efficient community flour mill will always rank as a highly profitable home industry. It is a business that will thrive and make money through the patronage of the people in the community where it is located.

On account of the small operating cost, a "Midget" Marvel mill owner can sell his flour at market price and make a good profit on every barrel.

No Low Grade in "Midget" Marvel Flour

It is well known that there is no low grade flour in a grain of wheat. Low grade flour is made by pulverizing bran into dust and getting it into the flour and by the rubbing process that makes attrition flour. The more break rolls you have, the more milling operations necessary to make flour, the more bran dust, or bran attrition flour you will make, the more machines, more elevators, more conveyors you have, the more attrition flour you will make, and the more low grade you will have. The American (Midget) Marvel has so few operations for reducing the wheat to flour, it makes so little low grade, that all of the flour mixed together is really a high grade flour, eliminating the troublesome necessity of making two grades of flour.

More High Grade Flour

The reason why the American (Midget) Marvel makes more high grade flour out of a bushel of wheat than any other mill is a very simple one—it is because it does not make low grade. It doesn't make low grade for the reason, as stated before, that the bran comes in contact with flour or flour stock only once in the milling system, and that one time

Midget Marvel Mill

A Better Barrel of Flour Cheaper

is such a short interval of time that the contaminating processes, which in a long system mill make low grade flour, have such a short interval to deteriorate American (Midget) Marvel flour that practically no low grade flour is made.



LATHES

A Corner in our Lathe Department

Patented Flow

It is the patented flow of the American (Midget) Marvel, in connection with our patented beaters in our second break centrifugal or bran duster reel, that makes it possible for flour stock to come in contact with the branny or impure stock only once, and that one time such a short interval, that, as an actual matter of fact, the flour from the bran duster reel of the American (Midget) Marvel is as clear and as white as the flour from any of our other reels. Until some other mill can accomplish this it is idle for anyone to claim their mill can make as much high grade flour per bushel of wheat as the American (Midget) Marvel. Facts are against them; it simply can not be done, and on these facts we stand and are ready to prove them at any time.

Straight Grade Equals Patents

This is why American (Midget) Marvel millers throughout the United States are selling their straight grade flours in competition with the other mills' patents; this is why American (Midget) Marvel Mill owners are money-makers. Most any kind of a flour mill can make good flour—that is not the question at all for a man who is buying a new mill to consider, but he must settle for himself the question as

Midget Marvel Mill



A Better Barrel of Flour Cheaper

to what mill will make him the most good flour out of a bushel of wheat. Theories and claims, hard words and abuse, personal influence and persuasion and long years in business, are all arguments that have been used against the American (Midget) Marvel, but this one fact always stands boldly out and can not be refuted:

It Makes You Money

The American (Midget) Marvel will make you more high grade flour out of a bushel of wheat than any other mill.

That is the reason it is the money-maker for you and that is the reason you ought to go into milling with an American (Midget) Marvel Mill.



Testing rolls for imperfections. Rolls are rejected that vary as much as half the diameter of a hair from your head

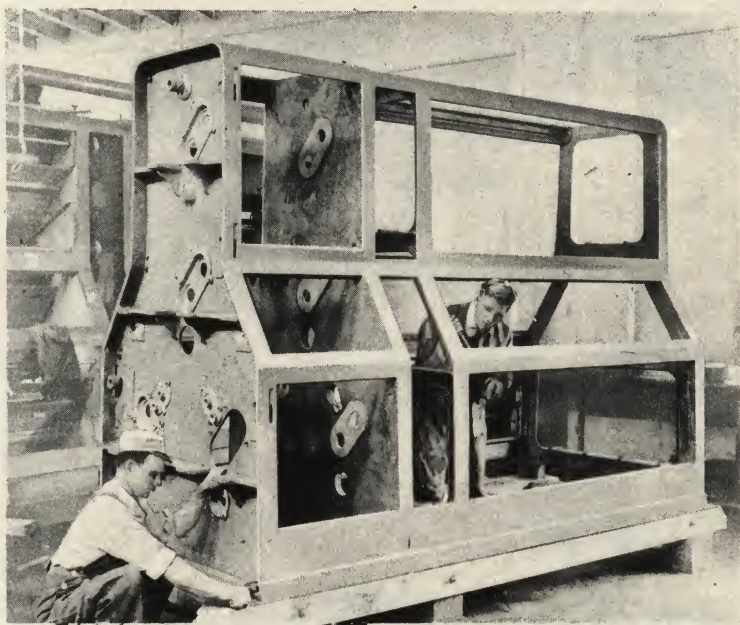
Success of the American (Midget) Marvel

The phenomenal success of the American (Midget) Marvel Roller Mill, since its introduction is clearly shown by the fact that we are the largest mill building company and are selling many more mills than all other mill builders in the United States put together. We are doing this,

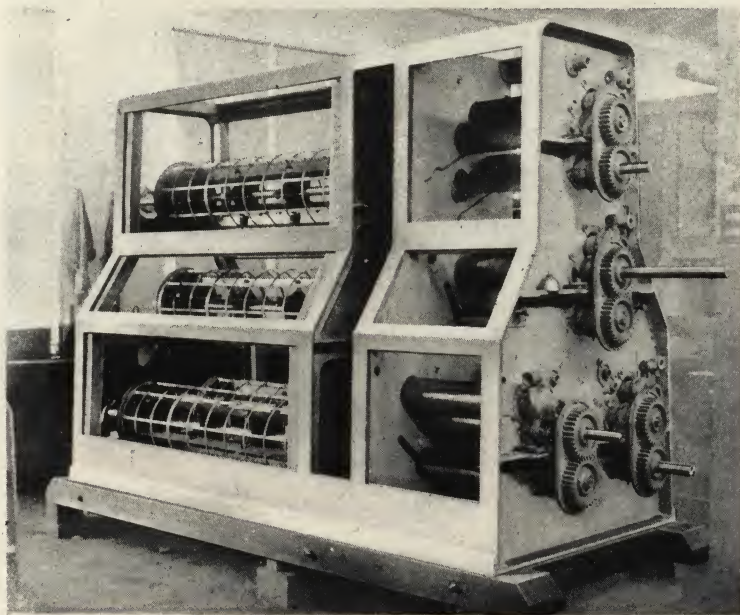
Midget Marvel Mill

A Better Barrel of Flour Cheaper

Note These Heavy Castings



Assembling Frame of 50 bbl. Mill



Showing Arrangement of Gears, Rolls and Reels, of a
50 bbl. Mill

Midget Marvel Mill

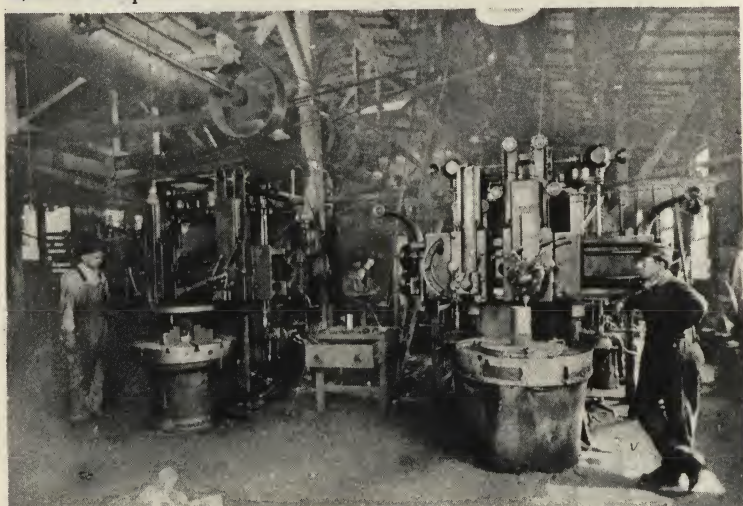


A Better Barrel of Flour Cheaper

though we are the youngest company in the business. It is not through any unusual selling ability on our part, but entirely due to the fact that the mill has made good all over the United States and the people are getting to know it from personal observation. This is the best proof of its merits, but if the opinions of users are more conclusive, we can send you hundreds of testimonials of what the mill is doing everywhere.

Custom Milling

The big mills have tried hard to kill custom milling because they cannot successfully compete with the small mills for this trade, but in this they have not succeeded, for custom milling is as much alive today as it ever was. The trouble with most of the small mills has been their cost of operation—they could not make a barrel of flour cheap enough. The American (Midget) Marvel with its small cost of operation has settled this question for many men and many communities. It "makes a Better barrel of flour Cheaper."



KING BORING MILLS

A battery of two monster King Boring Mills working on reel ends. These are high precision tools

Better Flour

Owing to the unusually quick short system employed in the American (Midget) Marvel, the resultant flour is kept clear and free from impurities, free from attrition flour, that bugbear of all long system mills, its natural creamy white

Midget Marvel Mill

A Better Barrel of Flour Cheaper

bloom is preserved; and its volatile oils, which contain the flavor and the sweet aroma of the crushed wheat, are not evaporated, by reason of the innumerable operations and the long travel of stock, which are necessary in modern long system mills.



Baking Strength

This improved system of milling, making flour with so few mechanical operations, retains in the flour unusual strength, so that its soft wheat flour comes nearer to the strength of hard wheat flour than the products of any other milling system.

It is these many operations in the modern roller mill that makes low grade flour, and it is just because we do not wear out the flour stock or abrade the bran to the smallest extent that we get such an unusual high grade flour of strength and make it unnecessary to divide the flour into high and low grade. You sell it all at high grade prices.

Quality of American (Midget) Marvel Flour

American (Midget) Marvel flour is better—better because it has more strength; better because there's more life to it; better because with all its snowy whiteness it retains the natural nut like flavor; better because it is always the same—a standardized sanitary product.

How We Build the High-Grade American (Midget) Marvel (Self-Contained) Flour Mill

No flour mill, or machinery could be made of guaranteed higher grade material and expert workmanship to last a lifetime. This mill is soundly constructed. It is built on the only correct principles of construction and operation.

Notice the thickness and strength of the frame members, and the large proportioned bearings. The six doors on each side make every part accessible in a moment. Notice altogether the compact business-like appearance of the mill.

Heavy Castings Used

The strains, stresses and shocks that take place in a roller mill, especially one with reel bolters, make it necessary to have the machinery contained in a frame of the most rigid and unyielding material. So careful was Mr. Tattersall, the Inventor, in this particular, in making the frame of his mill in solid and substantial heavy cast iron, that it is so rigid it could be picked up by any part of the frame if one

Midget Marvel Mill



A Better Barrel of Flour Cheaper

had a crane strong enough to hold it. This solid, heavy and rigid construction holds the rolls and reels perfectly true in their bearings.

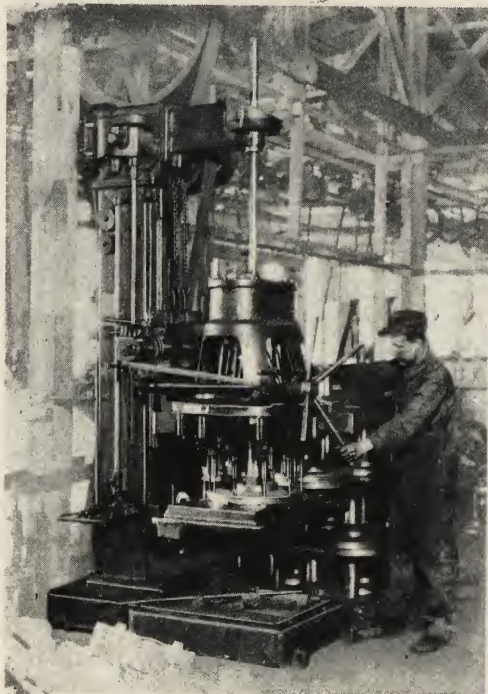
Were there any wood or yielding steel about the frame of an American (Midget) Marvel we do not believe that it could have been the great success that it has—for no small part of this success has been its freedom from the imperfections that have shown up heretofore in alleged self-contained or concentrated mills built on wooden or steel beam frames, or steel angle iron.

Unusually Strong. The mill is built unusually strong and heavy and of the best obtainable materials. It is designed to operate for many years without any of the parts giving trouble through wear or breakage. The frame is heavy cast iron; shafts, cold rolled and turned steel, extending entirely through the machine; the centrifugal reel frames are of heavy cast iron heads and steel rib bars. The beaters in these reels are rolled steel, no wood about them.

All through it is so solid that when in operation there is no vibration of the mill or shaking of its parts.

How Long Will It Last

Is a question that is asked us more often than any other. The only time data we have to go by is that Mr. C. J. Banister, an English miller, bought one of the first Marvels ten years ago, and he says it is as good today as when purchased. The oldest Marvel millowners in the United States are J. A. Shaver, Greenville, Ky., and A. F. Blair, formerly of Cutler, but now of Sparta, Ill. Everyone who has seen the mill agrees with us that its construction is most substantial and that it will wear for several generations. Practically there is nothing to



MULTIPLE DRILL

This machine is used for drilling reel ends and gear cover cases. It drills with accuracy all the holes in the 100 barrel reel end in less than one minute.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

wear out about the mill save the bushings in the bearings. These being of the best phosphor-bronze, should wear 20 years. Their replacement, when necessary, is an easy and quick matter.



Welcome To Visit Us

We wish that all our friends would visit us here at Owensboro and go through our factory, for then they would settle for good and all this one question that comes up to each of them, and one which they ought to go into very carefully in considering a self-contained mill; how is the mill built, how long will it last, how long will it stand up to the same quality of work that it does the first year? The policy of our Company has been to put nothing but the very best material of every kind into the mill. A journey through our factory would convince you of the fact that we are actually doing this. Every little detail of it has been given most painstaking scrutiny. The experience of over 2,000 Marvels in operation has been of the greatest value to us, for no matter how good a new machine may be, certain minor defects, sooner or later, develop under the hardest use. Wherever such defects have appeared we have taken the greatest pains to correct them, until now we believe we have the most perfect working flour mill machine of any kind. Certain it is, no machine has ever had more loving care devoted to it than has been given by the enthusiastic men who are building this wonderful mill.

We guarantee the Marvel to be stronger and to outlast any complete flour mill of any type, capacity or make.

Built On Heavy European Plan

The Europeans, especially the English, build all their machines much heavier than we here in America. If the Marvel had originated in the United States, the 25 barrel mill would have weighed at least 1500 lbs. less, but there is no question about these heavily designed machines lasting long after the light American designed machines are on the scrap heap.

Attractively Finished

The mill is painted and varnished in our standard machinery gray; door handles and hinges, and the hand wheels and levers for actuating the movable rolls are all nickeled. The door frames are built of selected grained hardwood which is given a high varnish finish; the filling is striped duck for ventilation.

No machine could be more beautiful in appearance.

Our friends speak of it as "a perfect gem of a mill."

Midget Marvel Mill



A Better Barrel of Flour Cheaper

Ring Oiling Bearings

We, as all other builders of high grade roller flour mills, use only the best phosphor-bronze bearings as standard equipment, the only bearings under the enormous stress and strain of a roller mill that will successfully retain their rigidity and adjustment under continuous service.

Our bearings are extra long and each one has special oil rings dipping into large oil cisterns which always insure a supply of oil to the bearings.

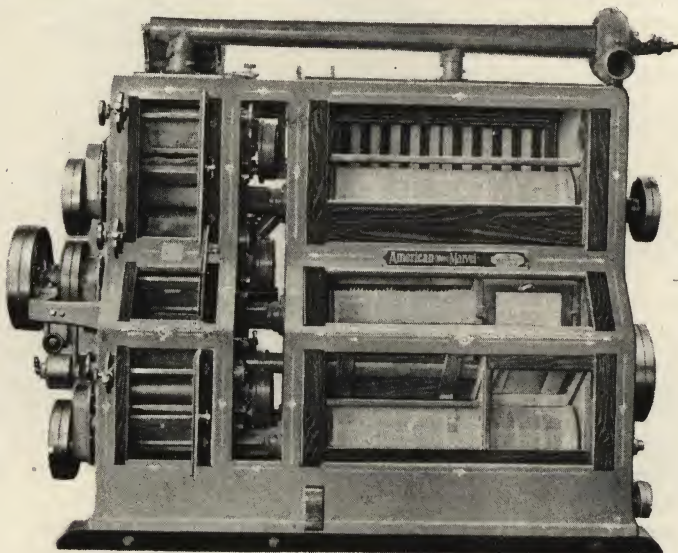
The Gears

Are of the best machine cut type, and are of greater strength than is usual in flour making machines. They work in oil tight cases.

Requires Very Little Power

The amount of power required to operate the American Marvel Mill is so small that a statement of it is hard to believe. The No. 0, 15 bbl. mill, is driven with a 3-inch single belt; the No. 1, 25 bbl. mill has a 4-inch drive; and the No. 2, 50 bbl. mill only requires a 6-inch belt. The actual power required to operate these mills on full load will vary slightly—the minimum being figured on pure winter wheat, and the maximum on Turkey hard, spring or macaroni wheat.

The No. 0 Marvel, 15 bbl. mill.....	4 to 6 H. P.
The No. 1 Marvel, 25 bbl. mill.....	8 to 10 H. P.
The No. 2 Marvel, 50 bbl. mill.....	15 to 20 H. P.



The No. 1 American (Midget) Marvel opened up

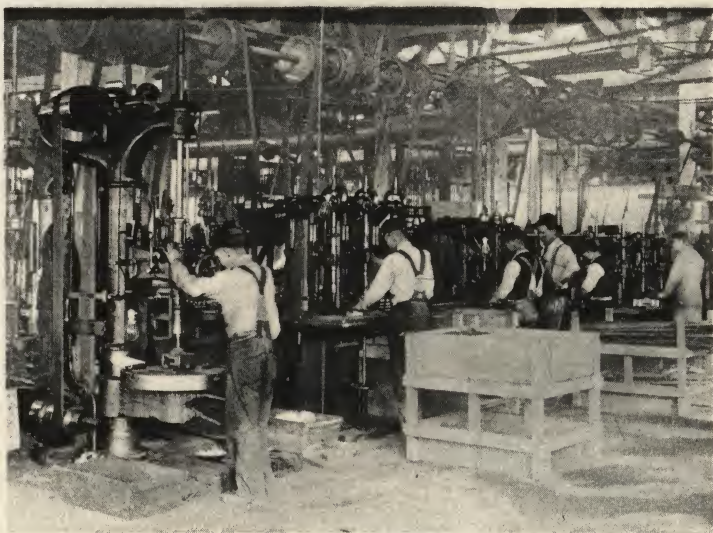
Midget Marvel Mill

A Better Barrel of Flour Cheaper

Accessibility

Has been given particular and careful thought in the design of this mill. Every part of it is right in sight and get-at-able. There is no gearing or mechanism of any kind in the roll or reel section. The operator has no fear when he has to put his hands into these parts of the mill. All gearing is entirely outside of the roll casing, and is heavily incased in oil-tight gear cases. All sprockets and chains are out of the way on the rear end of the mill.

Roll drive is by one endless belt at the front, which is simplicity itself.



DRILL PRESSES

A battery of drill presses that are used for drilling small holes

The rolls are of the best American make. There are two pairs of corrugated break rolls and two pairs of smooth reduction rolls, and differing from American milling practice, are placed diagonally in the frame. The rolls are gear driven, and work perfectly cool in their long, well lubricated ring oiler bearings. The new and specially designed feed on first break and both reductions insures an even delivered stock to the roll surfaces. Whenever it is necessary to have the rolls recorrugated or reground, they can easily be removed by the owner and sent to the nearest shop. There are such shops all over the United States. Once every two years is sufficient to recorrugate these rolls. The roll springs are unusually strong and have a simple adjustment. They readily open up and let any hard, foreign substance pass through.

Midget Marvel Mill



WERTZ & SHAW

Union, Ill.
Feb. 8th, 1919.

Anglo-American Mill Co.,
Owensboro, Ky.

Dear Sirs:

It is now almost three and one-half years since we began operating our first AMERICAN (MIDGET) MARVEL mill, a 60 bbl. which gave very good satisfaction in every way - no trouble at all to get a cleanup.
Last year we sold our 60 bbl. mill for just what we paid for it and have installed a 75 bbl. mill of the same make which is now giving the best of satisfaction.

Very truly yours,

Wertz & Shaw
By W.C. Wertz.

PRYOR MILL & FEED CO.

Pryor, Okla.
Feb. 10, 1919.

The Anglo-American Mill Co.,
Owensboro, Kentucky.

Gentlemen:

I want to tell you something about the success I am having with the ~~little~~ American (Midget) Marvel mill. It would take about a week for me to tell you what I would like to, so will try to get down to the point where I think you will possibly be most interested in.

As you know, I bought the mill partly on time and if you will remember I never missed a single payment on the notes. Since paying for my mill I have bought a six room house and two lots in the best residence section of our town, have built a barn costing \$250.00, bought a new Dodge car, bought the lot the mill now stands on and paid \$300.00 for it, bought another lot adjoining mill and paid \$300.00 for it, have supported my family and am out of debt and have about \$2000.00 cash in the bank, and the little mill is the cause of the whole darn thing.

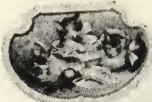
I am now in the market for one of your latest 60 barrel mills. My community demands it and I think they should have it.

I hope you won't take this letter boasting, for I am stating facts just as they are. I am writing this letter from the fact that I know you are interested in my welfare and I want to say right here I have had dealings with lots of people but have never dealt with any one who took any more interest with their customers than you have with me. I believe you have had my interest at heart the same since you received your pay as you did before, so I will always have a warm place in my heart for the Anglo-American Mill Co.,

W. B. Allred,
Pryor Mill & Feed Co.

Note: Since writing the above Mr. Allred has sent in a contract for one of our 60 barrel units to take care of his increased trade.





THEOPOLD-REID COMPANY

WHOLESALE GROCERS AND IMPORTERS

H. C. THEOPOLD
J. H. REID
H. SCHNEIDER
W. P. REID
W. P. REID
W. P. REID

DISTRIBUTORS OF MIECHIEF BRAND
PURE FOOD PRODUCTS

FARIBAULT, MINN.

February 21st, 1919.



Anglo-American Mill Company,
Owensboro, K.

Gentlemen:

Our flour is successfully competing with
the best patent flours on the market.

A chemical analysis has proven our flour
well worthy of the best and most particular trade of
the country.

We are more than pleased with the mill
and it certainly is doing excellent work.

Yours very truly,

Theopold-Reid Company.

Note: Mr. Theopold, president of the above company
has organized a company to put in a number of American
(Midget) Marvel mills in the Northwest. His mill has
been in operation for several years.



All Kinds of Grain, Feed, Hay

Graham, Rye and Whole Wheat Flour and Corn Meal

F. S. WARREN, President

GEO. C. HARRIS, Secretary

THE STERLING MILLING CO.

Manufacturers of

WHITE ROSE FLOUR

Sterling, Colo., Jan. 2/19

THE ANGLO AMERICAN MILL COMPANY
Owensboro, Kentucky.

Gentlemen:

About a year ago we talked with you for
conditions here, we "backed up". Our trade is now
getting too large for the little mill, and we have
decided to get you to quote us on another "Midget"
Marvel mill.

We are running day and night and the manager
flour that has ever been in our city in the past six
years.

Very truly yours,

THE STERLING MILLING COMPANY

By F. S. Warren

Note: Since writing this letter the above company has
purchased one of our fifty barrel units.



HOME OF FLAVO FLOUR

MIDWEST KANSAS GRAIN DEALERS ASSOCIATION

USE ROBINSON'S CODE

**BETTER BREAD
FLAVO FLOUR
BY TEST**

JETMORE, KANSAS.

March Sixth
1918



Anglo-American Mill Co.,
Owensboro, Ky.,

Gentlemen:

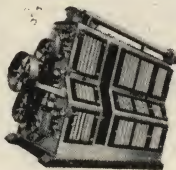
In answer to yours of the 4th, inst. asking how I am getting along, will say FINE. My only regret is that I did not enter the milling game sooner. The first eight months I operated your mill I made a net profit of a little over \$8000. Not so bad. The mill has more than paid for itself in the past 16 months. You may place my order for another 25 barrel unit.

If you are out this way, run up and see me.

Yours truly,

A. H. Ling.

A. H. JENKINS



WEST JEFFERSON PHONE

USE GOLD MOUNTAIN FLOUR
WEST JEFFERSON FLOUR MILL
MANUFACTURERS OF
FLOUR, MEAL AND FEED
JENKINS BROS. PROPRIETORS

A. J. JENKINS

WEST JEFFERSON, OHIO
March 6, 1919.

The Anglo-American Mill,
Owensboro, Ky.

Gentlemen:

Our results with the operation of our Marvel mill have been so satisfactory, and we get so busy, that we think we cannot spare the time necessary to take the complete set of samples and we are enclosing herewith a sample of our finished flour only. And we are making out a report of our January and February work as follows, which we think will interest you more than the full line of samples. In the first place we wish to state that this report has been carefully kept, that it would not mislead us, because we should know just what we are doing and that is the purpose of this record.

Amount of wheat ground during January,
and February - 97263 Lbs.

Amount of flour sacked - 69728 Lbs.

Percent of flour to the bushel of
flour - 71.61%

Pounds of flour to the bushel of
wheat - 42.96 Lbs.

We are glad to state that our Marvel mill is doing the business for us and the question with us is how we are going to make flour fast enough to deliver to the buyers.

Yours truly,
JENKINS BROS.





ESTABLISHED 1888

Miesenhelder Bros.

MANUFACTURERS AND JOBBERS
HIGH GRADE
FLOUR AND FEED
MILLS AND ELEVATORS
PALESTINE, ILL. AND SULLIVAN, IND.

Palatine, Illinois

March 20, 1919.



The Anglo-American Mill Co.,
Owensboro, Ky.

Gentlemen:

We are sending you under another cover samples from our mill on a test made yesterday. We got better than 44lbs. to the bushel of clean wheat on this run and the wheat was tempered.

We have been operating our 50 bbl. "Midget" Marvel Mill since the 1st. of July 1916 and it is giving us perfect satisfaction. For many years we operated a long system mill and are pleased to state that we get far better results with the "Midget" Marvel ~~mill~~ than we did with the old mill.

Our flour is giving the very best of satisfaction, and our straight grade is equal to any flour ever made on a long system mill.

Yours very truly,

Miesenhelder Bros.,



PHONE M 4080

Pulliam Milling Company

MAKERS OF HEALTH FLOUR

J. B. PULLIAM
PRESIDENT
W. H. PULLIAM
VICE PRESIDENT
H. S. TREWITT
SECRETARY

WALTER AND PACIFIC
DALLAS, TEXAS

Nov. 5, 1918.

The Anglo-American Mill Co.,
Owensboro, Ky.

Gentlemen:

We have just installed one of your 50 barrel (Midget) Marvel mills in the heart of Dallas and now have it in operation giving the best of satisfaction.

Our mill building is patterned after your plan M-4.

We are operating our mill with one man on a days run or 12 hours with satisfaction, milling 25 barrels per day.

This is our second mill in the city of Dallas, the first mill we bought from you is located at Oak Cliff, and it has been in operation about four years, we are running it night and day regularly and it is certainly a money-maker.

Yours truly,

THE PULLIAM MILLING CO.

Note:

The above company has just sent us in an order for one of our new 75 barrel American Marvel Mills which they are going to locate at some other point in Texas.



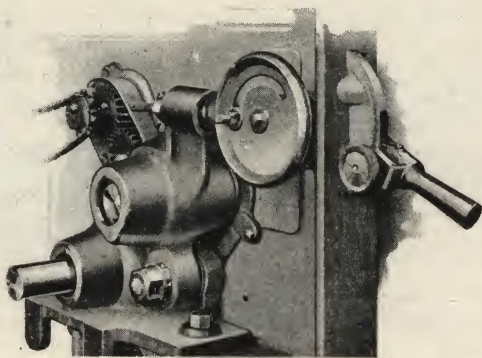
A Better Barrel of Flour Cheaper

Minimum Attrition

Our rolls are run at slower speeds than any mill ever built. This further eliminates attrition flour, and objectionable flaking, at the same time greatly reducing the horse power.

Roll Adjustment

The adjustment of the rolls is one of the special "Midget" Marvel features which is covered by a separate patent. It



ROLL ADJUSTMENT

The quadrant over which the hand lever works, is graduated in inches, so the miller can set his rolls exactly at the same point each time

is the only adjustment by which any degree of grinding can be had without changing the adjustment at either end of the rolls.

All roller mills of every description have some adjustment at either end of the rolls. After this adjustment is made, then the rolls are thrown into grinding at a certain fixed point. No other roller mill

has a roll adjustment by which any gradual reduction of grinding may be had according to the miller's judgment, merely by the operation of single hand lever. This is an especially patented feature of the "Midget" Marvel Mill. It is a feature that is not only appreciated by the miller who has spent most of his working years in a flour mill, but is particularly appreciated by those who are going into milling for the first time, and who realize how easy it is to grind on the rolls of a "Midget" Marvel Mill. No other roller mill, whether it is self-contained or otherwise, has this roll adjustment or anything approaching it. It is one of the special features of the "Midget" Marvel Mill which will always keep this mill in a class by itself.

How It Works

Each set of rolls is composed of one fixed roll and one movable roll. As will be seen from the illustration of this roll adjustment, the movable roll is on a swing bearing. At the base of this swing bearing is an eccentric sleeve, shown with holes in it for inserting a tool or lever to move it. There is another similar eccentric on the opposite end of this movable roll. These eccentrics are the means for trammig

Midget Marvel Mill

A Better Barrel of Flour Cheaper

the rolls to keep them in parallel. The nicked hand wheel, which is held in position by a wing-nut, operates another eccentric which controls the end of the movable roll, and by these two wheels, one at either end of this roll, both ends of the movable roll can be moved near to or away from, the fixed roll. The hand lever controls the entire movable roll. It is moved through another eccentric. By moving it up on the graduated quadrant, you throw the rolls closer together and do finer grinding.



This adjustment is much more easily accomplished than told. It is really so simple that by studying our book of printed instructions you can soon learn to adjust rolls as well as an experienced miller.

Exhaust

A new principle of cooling the stock, by which it passes through a current of air, has been patented by us and is now a part of the equipment furnished with our mills.

With this device, and with the roll and centrifugal reel exhaust fan, which is attached to the top of the roll and reel sections, it is easy to maintain as low a temperature on the inside of the mill as immediately on the outside, preventing any condensation or sweating of any kind. The low temperature of the reel section, together with the air impregnated stock, increases the capacity of the reels very greatly.

The Centrifugal Reels

The dressing of the flour, scalping and grading of middlings, is done by four silk-covered centrifugal reels, most ingeniously divided and arranged so as to take care of the ground stock. Each of these is provided with a suitable brush on the outside which always keeps the silks clean. These reels are of a special design and their beaters and arrangements are covered by two separate patents. They bolt over their entire surface and are the most efficient from the standpoint of free bolting of pure flour that have ever been built.

Purification

Mr. Tattersall says: "A purifier is a machine invented, amongst other reasons, to remedy an evil which should have been prevented at an earlier stage. It has its parallel in our social economy. We put the man into prison instead of training the child, forgetting that the child is Father to the man."

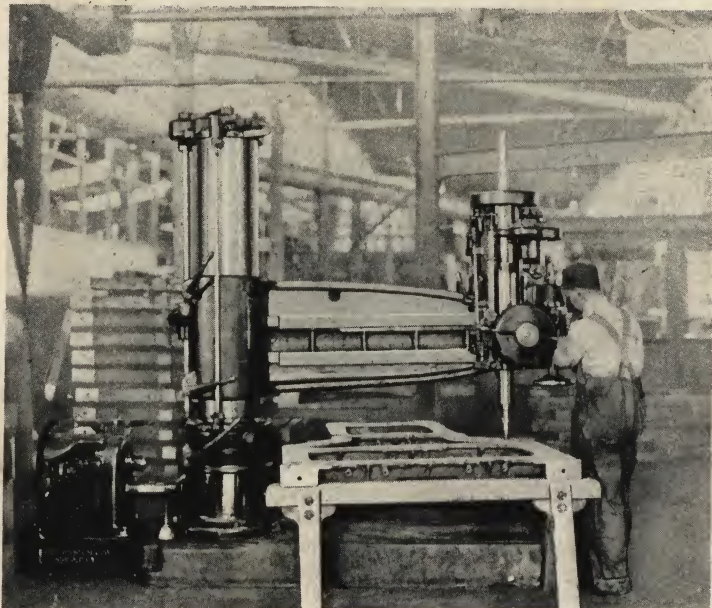
In a properly constructed mill, the purifier has no place. It has come and gone, and today some of the world's finest mills are being built without them. Purification as an es-

Midget Marvel Mill



A Better Barrel of Flour Cheaper

sential of milling is a thing of the past. The thing to be desired is not to allow your middlings stock to get so dirty as to need a purifier. The Marvel centrifugal does its work so well that no further purification is needed.



RADIAL DRILL

One of the several large radial drills made for drilling the many holes of frames of our mills

Re-Silking

To re-clothe or re-silk the Marvel on the reels throughout only costs about \$36.00 on the 15 bbl. mill to \$80.00 on the 50 bbl. mill. Any miller will at once see what a great saving this is over the ordinary roller mill, especially those reel type mills which cost from five to eight times this amount. We lace our silks on the reels instead of the old troublesome way of sewing them on.

Cleanliness—Sanitary

A feature of our mill appreciated by all practical millers is its cleanliness. There is only one flour machine and its doors are tight, so there is practically no escape of flour dust into the mill, thereby doing away with the unsightly dirty mill of the past. The fact that the Marvel is a sanitary mill made it possible for us to sell a 50 barrel mill to the Kellogg Food Company, Battle Creek, Michigan. The new mill which they have built is practically germ proof, and they make on it their pure health flour.

Midget Marvel Mill



15 Barrel "Midget"

The smallest member of our family. It is the smallest complete flour mill ever built. It makes both yield and quality equal to its big brothers. Its weight is 5,240 lbs.



FLavo America's Community FLour



This is our own nationally advertised brand of flour, which you can use as your own when you purchase a Midget Marvel Mill. In the middle of the brand where "Perfection" is shown, we print any brand you select as your own, and at the bottom, your name and address. There is a demand created by our advertising for this flour right now in your community.



A Better Barrel of Flour Cheaper

Improvements Through 2,000 Users



No matter how nearly perfect the design of a new machine may be, and the first "Midget" Marvels are today giving the same splendid service as when Mr. Tattersall first gave this wonderful mill to the world, there is no doubt that the constant use of any kind of a machine by many different persons in different locations and under all of the varying circumstances of operation is sure to develop many real improvements. Mr. Tattersall's original "Midget" Marvel is protected throughout the wheat growing countries of the world by three basic patents which thoroughly protect his improved system of milling. And to these we have added seven improvement patents. From amongst the 2,000 owners of this mill in the United States we have had many suggested improvements, some of which we have embodied in our present day mill. So that now the "Midget" Marvel is a greatly improved mill, with improvements that could only have been suggested by long and constant use.

Five Points of American (Midget) Marvel Superiority

1. An absolute minimum of the duration of contact between rolls and stock.
2. Simplicity of separation of ground stocks, so as to cause a minimum of attrition between pure and impure stock.
3. The elimination of elevators and conveyors so far as it is consistent with efficient and convenient handling of the stock.
4. The preservation of the flavor of the flour by non-exposure to light and air during its manufacture.
5. A minimum of attention, power and space.

How You Can Make Larger Profits With an American (Midget) Marvel (Self-Contained) Flour Mill

First, you should look all facts on flour-making squarely in the face. Widely experienced flour-millers make up about half of our most enthusiastic owners.

So the man with average business sense, even though he has heretofore known nothing at all about flour-milling, can certainly appreciate the truth and proof of the facts and experiences told in this book.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

The American (Midget) Marvel Self-Contained Flour Mill, which within itself

Makes Wheat into High-Grade Flour in Less than a Minute

is the most simple, logical, easy-to-understand and operate flour mill in existence. It makes a better barrel of flour, cheaper.

Under any condition, in any community or town, it is by far the fastest and largest profit maker.

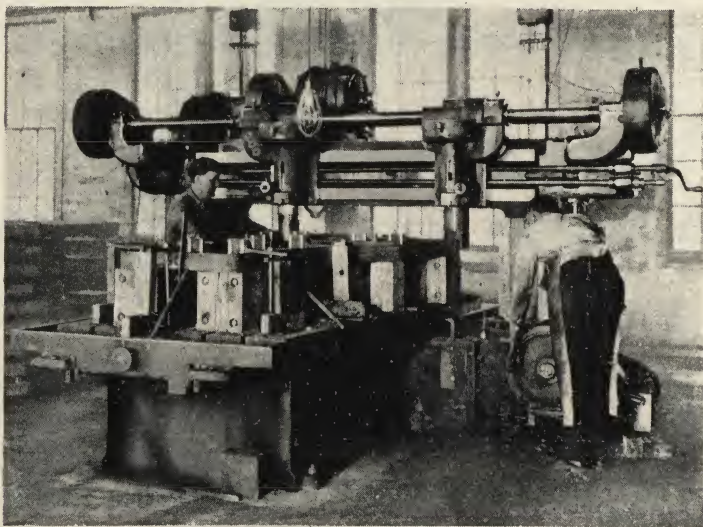
These facts have been proven by hundreds of happy and prosperous community flour-millers during eight years now.

Their experience can and should be yours—**easily**—whether you are at present operating an out-of-date, expensive-to-run ordinary flour mill, or whether you want to start at once in this new clean-cut and most profitable business.

Any Man Successful

An American (Midget) Marvel Flour Mill will make **any man successful**, if he has anything in him to be successful on in any line of occupation.

We can tell you the names of hundreds of our American (Midget) Marvel Mill owners, from all walks of life, who never before were successful from a **profit or contented** point of view, and who are **now** both **comfortable and well established** with steady year-'round incomes so satisfactory that they would not change places with any man they know in their communities.



INGERSOLL MILL

This is one of the two monster milling machines used for machining milling frames. Notwithstanding their size these machines work to within one-thousandth of an inch

Midget Marvel Mill

A Better Barrel of Flour Cheaper

Your Success Assured

The American (Midget) Marvel Community flour mill offers you better opportunities as a big money-maker. **Some** man is going to install an American (Midget) Marvel in **your community** and make a great deal of money out of it. Are **you** going to be that man? We want to assist you on the road to fortune. Will you allow us to help you?



No Experience Necessary

Any man with ordinary intelligence can successfully operate the American (Midget) Marvel Community mill. It is not necessary that he have previous milling experience—we supply that through our **Service Department**, which we maintain for the exclusive benefit of American (Midget) Marvel owners.

No matter how inexperienced in the flour milling business an American (Midget) Marvel owner may be, if he follows the directions given in our simple "Book of Instructions" and our other book, "**Confidential Selling Plans**," and acts on the suggestions and personal direction that are furnished him by our Service Department, he will successfully operate the American (Midget) Marvel flour mill.

When the mill is first installed, one of our expert millwrights, employed by the owner, personally instructs him in the operation of the mill and shows him how to apply the simple rules laid down in the "Book of Instructions."

Our Regular Monthly Inspection Service

Our Special Service Department, through its Milling Advisory Section, inspects samples sent us by every American (Midget) Marvel Flour Mill Owner every month to insure 100 per cent Purity of the flour and also that we can at once help any miller to correct any mistakes he may have been making.

Monthly after that, each owner is required to send 21 samples of stock taken from various points in his mill; the samples to be sent us in envelopes that we supply with printed instructions on each telling just where the sample for that particular envelope must come from.

Samples Examined

These samples are mailed on to us and are carefully examined by our expert miller. If any defective work is shown by the samples, the owner has his attention called to these defects in a report we send to the owner and it is a simple matter to adjust the mill to conform to the suggestions the report contains. If this is done, the mill will be producing the highest results possible—results that are equal to results that our expert would obtain if he were in your mill once a month.

The examination of the samples and the criticising of them can be done more effectively in our Testing Room here than

Midget Marvel Mill



A Better Barrel of Flour Cheaper

could be done in the mill, for the reason there are no local influences bearing on the examination that would prevent our expert from critically examining the samples. The fact that hundreds of these samples are being examined all the time, makes it an easy matter to quickly see any defective work that samples may show

Assistance to You of Our Service Dept.

The assistance that our Service Department renders you does not stop at the efficient operation of your mill, but it goes further and assists you in making a financial success of your business by helping you to advertise and sell your flour; by helping you to buy good wheat; tells you how to test wheat; it helps you to buy bags and renders you any assistance necessary for the successful operation of your mill.

\$50,000 Per Year

We spend over \$50,000 per year on this free Service Department, and it is maintained entirely for your service. No other mill building company can afford to do what we are doing for the success of our customers.

Confidential Selling Plans

So that every American (Midget) Marvel owner may have at hand all the information necessary for the successful operation of his business, we have prepared and published at a great deal of labor and expense, a book which we call "Confidential Selling Plans."

This book contains every known method of advertising and selling flour, all those plans of the most successful milling companies, and almost all the information that any mill manager would be required to have. When an American (Midget) Marvel owner requires other information not contained in the book, he is free to call on our Service Department for such information as he may require and it is gladly furnished.

No Guess Work

These plans have been thoroughly tested and tried out and are not mere guesswork. Some of them may not be adaptable to your own trade, but there are others that will prove most profitable and we hope that you will not only avail yourselves of the advantage of some of these plans, but will call upon us any time for any new plans we may have heard of that have worked out successfully for other millers.

Margin of Profit Larger

When wheat is high in price, the margin of profit is greater with an American (Midget) Marvel Self-Contained Flour Mill than when wheat is lower-priced. As prices go higher, and remain high until another crop, the American (Midget)

Midget Marvel Mill

A Better Barrel of Flour Cheaper

Marvel owner has a good long run of steady, large profits. And whether prices of wheat are high or low, these owners can compete most successfully with ordinary flour mills making ordinary brands, **no matter where located**, because the American (Midget) Marvel owner **always** has the advantage of **freight rates** and very smallest overhead flour mill running expense.



Flavo-Nature-Flavored-Flour

We furnish you the sacks with this brand and your name printed on them.

By our continuous national advertising, nearly everybody knows of **"FLavo-FLour,"** our copyrighted brand for the especial use of American (Midget) Marvel Mill owners.

Think of the advantage you have in starting out in business of making **"FLavo-FLour"** for your community. The business is **ready-made** for you, and our Service Department will make you succeed.

The only thing you must do to retain this brand as your own is to operate your mill properly and keep your flour up to 85% of our standard. By sending in samples from your mill to our Service Department, it will keep you right up to the high point of efficiency. Any service of our Service Department is always most freely given.

The Nation-Wide Movement Toward Better Flour

Every community should have its own high-class flour mill. The people of every community will demand the more nutritious, dependable Nature-Flavored **FLavo-FLour** in preference to any other as fast as they can get it.

The success of every American (Midget) Marvel Flour Mill owner, in all kinds of towns and communities proves this.

The movement is growing by leaps and bounds.

The testimonials of our **Mill Owners** and of the thousands of **users** of **FLavo-FLour**, which can be made only with the American (Midget) Marvel Flour Mill prove this.

We are telling the people everywhere in America about the higher merits of **FLavo-FLour** in our National Advertising of this brand, spending each year large sums of money to make the volume of sales of our American (Midget) Marvel Mill Owners larger and larger each month.

Hundreds of American (Midget) Marvel Millers Say "Join Our Successful Ranks"

Make a Better Barrel of Flour and More of It from a Bushel of Wheat and at Less Expense Than You Can by Out-of-Date Methods

Thousands of good but worried, money-losing flour millers know that the equipment they have is out-of-date,

Midget Marvel Mill



A Better Barrel of Flour Cheaper

worn out, wrong principle for small towns and communities and will never get them anywhere except further "in the hole." That's a fact.

Take your own case! Be honest with yourself. How do you stand? (Whether you are now in the milling business or not.)

Then figure that every day's delay in starting with one of our American (Midget) Marvel Self-Contained Flour Mills is **costing you** in Net Cash Profits from \$5 to \$50 or more per day, according to where you live and what capacity mill you own and operate. That's a fact, too.

Our Service Department is your insurance policy for larger profits. To American (Midget) Marvel Mill Owners this service is free.

Previous Experience Not Necessary

No matter how much or how little you know about milling, this Service we render will make you a success. No matter how well posted you are, it will be of vast help. It is of enormous value to the man of small experience; it's a mighty factor of greater success to the man who knows. All is quickly and easily understood and carried out.

Your Success

American (Midget) Marvel Millers must succeed. They are guided in the operation of their mills. The yield and quality of flour must be up to standard—and that means profitable milling. Every American (Midget) Marvel Mill is operated under the direction of our Experts through the Service Department. This is the only flour mill that can be operated like this and the product **FLavo-FLour** Nationally Advertised from a central point, and we are the only mill builders that render such service to their customers. That's another good reason why American (Midget) Marvel Millers are so successful the country over.

We will welcome you, help you every way and you are bound to be successful if you join this great growing organization as the owner of an American (Midget) Marvel Flour Mill for your town and community.

Why This Certified FLavo-FLour Takes First Prizes in Contests and for Home Use

Why should any family now buy weak, washed-out fancy-brand and fancy-priced flour made in ordinary flour mills and pay freight and middleman's profits from hundreds, or even thousands of miles away, when you can control the situation right there at home?

Midget Marvel Mill

A Better Barrel of Flour Cheaper

A tremendous movement has now started in this great **FLavo FLOUR** business which hundreds of successful communities are enjoying in almost every State. Why not in **your community**—and **at once** before somebody else gets in ahead of you?

Thousands of users of American (Midget) Marvel made flour are writing to us, and to "Marvel" Mill Owners, voluntary, enthusiastic letters all the time saying:

"This flour has all the whiteness of any patent fancy-priced flour."

"It retains all the oils of the pure wheat, so that more of Nature's Laxative is found in the 'Staff of Life'—**Bread**."

"You can see the **pure wheat** go into any 'Marvel' Mill and come out right before your own eyes with every ounce of pure nutritive food value retained for you to take home or have sent to you."

"No albumen lost out of the pure wheat in this new, better process, as in ordinary mills that take hours in grinding and bleaching the very life out of the wheat—losing its most nutritive and delicious taste-values."

"Anyone who once tries this **FLavo FLOUR**, Nature-Flavored, as made only by the American (Midget) Marvel Mill, is sure to always want it and get it thereafter."



Buffalo Prize Winning Display

Midget Marvel Mill



A Better Barrel of Flour Cheaper

Buffalo Contest

At the Buffalo Operative Millers Convention, in 1914 we had a flour contest for the best sack of American (Midget) Marvel milled flour in the United States. The rules of contest were:

- 1—The sample of flour must be a **Straight Grade**.
- 2—It must be milled at a yield of 4-40 or better.
- 3—Signed affidavits of the miller and a disinterested witness must accompany each entry of 20 pounds each.

The prizes were eight in number as follows: 1st—\$50.00; 2nd—\$25.00; 3rd—\$15.00; 4th, 5th, 6th, 7th and 8th—\$5 00 each.

There were over one hundred entires from all over the United States. Well-known millers said it was the most representative lot of flour they had ever seen exhibited, and were greatly surprised at the quality.

The judges of the contest were Prof. B. W. Dedrick, of Pennsylvania State College, Sec'y of the Operative Millers Convention; M. M. Friedel, head miller of the Hecker-Jones-Jewell Milling Co., Buffalo; and Otto J. Freed, chemist in charge of the Operative Millers Laboratories, Chicago. Owing to the large number of entries and the excellence of most of the flour samples it took these gentlemen nearly all day to award the prizes, which were as follows, to owners of American (Midget) Marvel Mills:

PRIZES

- 1st—The Burr Oak Milling Co., Burr Oak, Kans.
- 2nd—John Wassman, Decatur, Mich.
- 3rd—The Halstad Milling Co., Halstad, Minn.
- 4th—Agenda Roiler Mills, Agenda, Kas.
- 5th—Peterson & Peterson Milling Co., Oseloa, Nebraska.
- 6th—Baker & Mayes, Marion, Ky.
- 7th—Kimball Mill & Elevator Co., Kimball, Nebraska.
- 8th—Geo. F. Conrad & Co., Idalia, Colo.

There was no feature of the entire convention that attracted as much attention as this. It was an eye opener to many millers as to the possibilities of the American (Midget) Marvel made flour. **The flour shown in this contest would have taken premiums in any world's contest.**

Midget Marvel Mill

A Better Barrel of Flour Cheaper

A Lifetime Opportunity

The Flour Using Public is quickly seeing the great advantage of using Inspected 100 per cent Pure **FLavo-FLour**, Nature-Flavored.

So this becomes at once a lifetime opportunity for every Flour Miller in any community or town to profit by the Nation-Wide Movement toward "A Better Barrel of Four Cheaper"—"**FLavo-FLour**."

Old Millers are rapidly seeing and taking advantage of this valuable immediate and future **BIG ASSET**.

Once you have it, nobody can take it away from you.

All you have to do is to become an owner of an American (Midget) Marvel Flour Mill. and make **FLAVO-FLOUR** right, under our careful inspection and helping methods.



Proof of \$150 to \$1000 per Month in Profits —Here Are the Figures

It does not require any previous milling experience to get results that we Guarantee you can get with the American (Midget) Marvel Flour Mill. **YOU CAN RUN IT YOURSELF** and get the results that we guarantee. If you should need assistance with our larger capacity mills you need only employ a very cheap man to help you.

You can make a barrel of high grade flour out of four bushels and 40 lbs. of wheat.

Find out at what price such flour is retailing per barrel in your community, what mill feeds are selling for and the market price of wheat. Now, with this information in hand, it will not be difficult for you to figure what your profits will be from the operation of an American (Midget) Marvel Mill.

Your calculations will show from \$1.50 to \$2.00 per barrel clear profit and this would mean from the operation of a 25 bbl. Marvel mill—if operated 12 hours a day only—you would make \$2.00 per barrel or \$24.00 per day. If operated 24 hours a day, as many do, it would yield you a clear profit of \$48.00 per day and for one year of 300 days, your profit would be \$14,400.00.

How to Figure Profits

The way to figure the approximate profits on one barrel of flour, operating a Marvel mill, is as shown by the cost sheet of one of our customers during the war when all millers were compelled to make a barrel of flour out of 4 bu. and 24 lbs. instead of 4 bu. and 40 lbs.

Midget Marvel Mill



A Better Barrel of Flour Cheaper

The Profit Sheet of a "Midget" Marvel Owner

Retail price of one bbl. of flour.....	\$12.20
4 bu. 24 lb. wheat at \$2.23 per bu.....	\$ 9.82
2—98 lb. bags at 19½c.....	.39
Power cost per bbl.....	.15
Labor per barrel (one man at \$3.50 per day).....	.30
Taxes, insurance.....	.05
Depreciation and repairs.....	.10
Incidentals.....	.20
Total cost, one bbl. flour.....	\$11.01
Less 68 lbs. feed at \$2.20 per hundred..	1.50
Total net cost, one bbl. flour.....	9.51
Total net profit per bbl. (at retail)..	\$ 2.69
Price of flour (wholesale).....	11.00
Total net cost, one bbl. flour.....	9.51
Total net profit per bbl. (at wholesale)	\$ 1.49

But most mills have now gone back to their pre-war yields on account of the public demanding a better grade of flour. Of course, if you want to make flour at the yield of a barrel out of 264 lbs. of wheat, your American (Midget) Marvel will do it better than any other mill.

In making your calculations, you can substitute your local market prices for all those used in the summary above, and get the exact cost of producing a barrel of flour in your community. With this cost, it is easy to determine the profit per barrel, for you know the prevailing retail price of flour in your community

You Can Do This

Don't say you can't operate one of these mills and get this profit. You can do it. The possibilities are in the mill—the realizing of these possibilities remains with you. Others are doing it and get equally as good results.

A few far-sighted men, seeing the possibilities in the automobile, secured certain agencies when the automobile made its advent and have made fortunes out of the business since. The agencies they control now could not be purchased for a large sum.

Moving pictures came next. Men who saw the possibilities of that business opened theatres and are now reaping rich rewards.

Midget Marvel Mill

A Better Barrel of Flour Cheaper

The American (Midget) Marvel Community Flour Mill offers you even better opportunities, and is the next big money-maker. **Some** man is going to install one of these mills in **your community** and make a great deal of money out of it. Are **you** going to be that man?



30 Days' Trial Offer

The American (Midget) Marvel has always been and without exception will always be sold on 30 days' Trial. We have been told by the salesmen of other mill building companies that their machines were so well-known they did not have to sell them on trial. That may be true, but the day will never come when we will refuse to send an American (Midget) Marvel mill out on trial. We conscientiously believe in our mill, and believe in our customers, and that when they order a mill they actually want it if it comes up to what we say it will do. We believe it is fair to let the customer be the **one**, and the **only one**, to say whether it comes up to that guarantee and his expectations. We want our customers not only to be satisfied with the quality and yield of flour made by their Marvel Mill, but also to have the added gratification that this company has helped them to establish a most profitable and pleasant business.

Here is the Flour Mill which Thousands of Communities Are Needing

The day is here—now—when thousands of neighborhoods in rural districts and small towns are actually suffering great losses and hardships for the need of **FLavo-FLour** and the American (Midget) Marvel Mill.

But wise millers, and far-sighted men without milling experience, are supplying this need and are making fine profits all-year-round, year after year on this opportunity.

A One-Man Proposition and No Experience Necessary

If you knew the facts told in this book on 9 years' history of success you would agree to the truth of every statement made to you here. Besides, we let you prove every fact by use and trial at our risk:

Lowest Operative Cost

The great merit of the American (Midget) Marvel itself, and one which appeals to experienced millers, is its low operating cost. The reasons for this are as follows:

Midget Marvel Mill



A Better Barrel of Flour Cheaper

Note These Three Cardinal Points

- 1—The first cost is less than the other first-class mills.
- 2—Less power to operate. The Marvel takes only about one-half the horse power of any mill of similar capacity.
- 3—Only one man to run entire mill.

These three reduced operative costs in making **FLAVOR FLOUR** mean "A Better Barrel of Flour Cheaper," and more profit per barrel to the American (Midget) Marvel miller himself.

How More Money is Made than Any Other Mill Can Make

The greatest single merit of the American (Midget) Marvel mill that makes it stand out from all others is that it will make more high-grade flour to the bushel of wheat than any other roller mill, short system, long-system, self-contained or otherwise. **The money in milling is made not out of low grade, but high grade flour.** Until some mill is invented that will get as much, or more, high grade flour out of a bushel of wheat than an American (Midget) Marvel, there will never be any other mill that can be compared with it—as a high grade flour maker and as a money maker.

Prove it yourself.

SIZE No.....	0	1	2
Capacity, a day of 24 hrs.....	15 bbl.	25 bbl.	50 bbl.
Rolls.....	5' x 9"	5' x 14"	7' x 24"
Reels.....	13½"x34¼"	13½"x41¼"	20"x61¼"
Extreme Width.....	4' x 6"	4' 6"	5' 1¾"
Extreme Length.....	8' 10"	9' 10"	13' 10½"
Extreme Height, inclusive of fan.....	7' 9½"	7' x 9½"	9' 1½"
Size on floor.....	4'6" x 7'5"	4'6" x 8'5"	5'1¾"x11'5"
Height Center Drive Pulley.....	3' 6"	3' 6"	4' 3½"
Size of Drive Pulley.....	19 x 4	19 x 4	25 x 6
Speed of Drive Pulley.....	380	380	360
Shipping Weight.....	5,240 lbs.	6,440 lbs.	11,100 lbs.

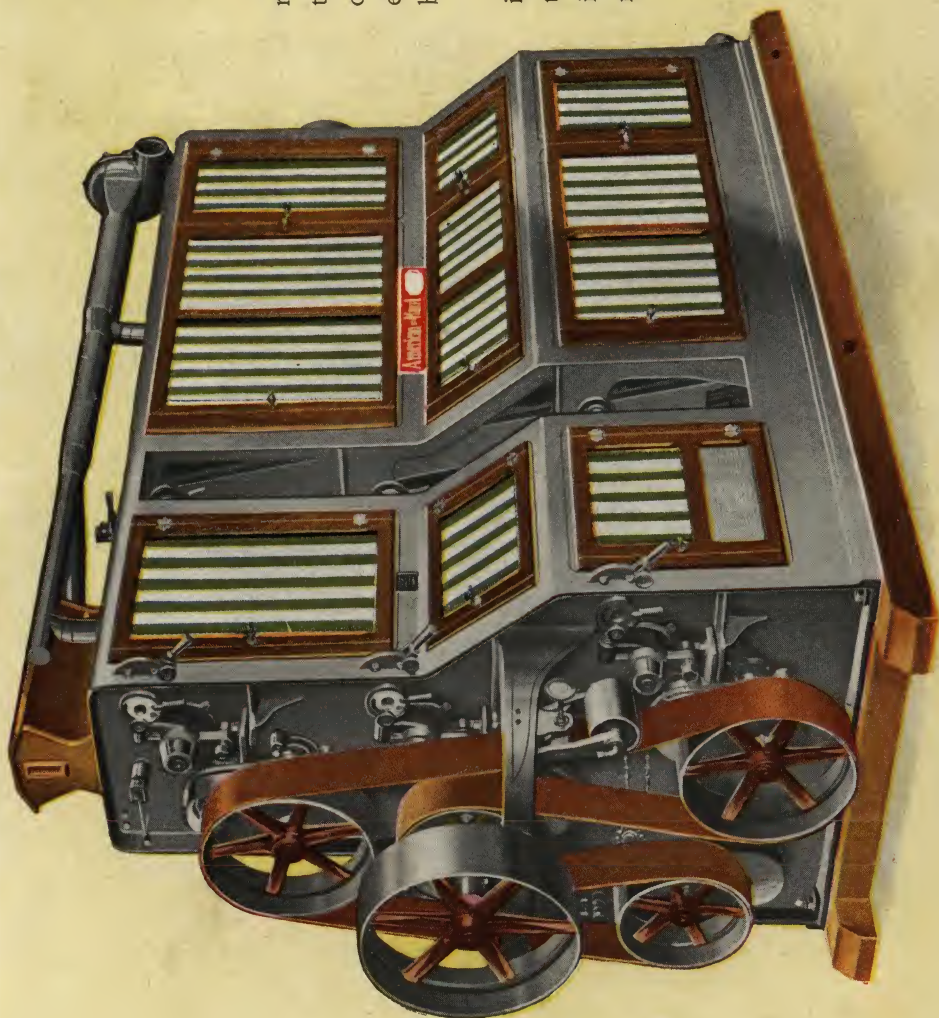
Midget Marvel Mill

50 Barrel American (Midget) Marvel

Our 40 barrel and 60 barrel mills are of the same type as this, only one is smaller and the other larger. This is the most efficient 50 barrel mill ever built.

A great number of our original 25 barrel users have bought this mill to take care of their increased trade. It is truly a marvelous mill in every way.

Its weight is 11,100 lbs.





Your Fire Insurance

THE Anglo-American Underwriters is an organization that furnishes Fire Insurance to American (Midget) Marvel Mill Owners only. Mill Owners have saved through insuring in this organization 25% of the usual insurance cost.

The Reciprocal plan of underwriting has produced the Saving in Insurance cost. The plan is used by other industries, such as saw millmen, lumbermen, laundrymen, bakers, merchants and bankers.

The Anglo-American Underwriters operate in connection with the Western Reciprocal Underwriters, the largest mercantile Reciprocal organization in the United States. The Savings made policy carriers on their fire insurance cost by that office over a period of eleven years has been in excess of 25%.

Take up your Fire Insurance matters direct with the

Anglo American Underwriters

518 to 522 Railway Exchange Building

KANSAS CITY,

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